



○ OCTOBER SALES

○ 2015

City of Evans
Finance Department

970-475-1101
www.evanscolorado.gov
www.weareevans.com

Sales Tax

A SUSTAINABLE FUTURE REVENUE

October year-to-date sales tax collections reported a (10.5%) decrease as compared to October 2014.

update

Evans In Brief

October 2015 results as compared to October 2014

October receipts
decreased (17%)

The commercial
sector decreased
(1.1%)

The city's base
decreased (1.3%)

The industrial
sector decreased
(27.7%)

Utilities
decreased (30.5%)

Motor vehicle
decreased (34.4%)

Total YTD Sales Tax: - (10.5%)

YTD Actual vs. Budget: + 929,007

Strengths:

- Home values in Evans have gone up 15.3% over the past year and predicts they will rise 5.0% within the next year, as stated by *Zillow*.
- Colorado business registrations pass 600,000 for first time, according to Secretary of State, Wayne Williams. *The Denver Post* 10/30/15

Weaknesses:

- Cautionary outlook in the industrial sector due to past volatility and recent declines.
- Monitoring motor vehicle collections due to up and down swings over the past 6 years.

Master Plan Open House

Don't miss out on this opportunity to learn about three projects currently underway in the City of Evans. Come by to ask questions and provide your input on these projects. Feel free to come and go as you please on Wednesday February 10, 2016 from 4:30pm-7pm.

Plans that will be presented include:

1. Riverside Park Design and Engineering
2. Evans Storm water management Plan
3. Local Area Plan for 39th Street

For more information visit
our website at
www.evanscolorado.gov.



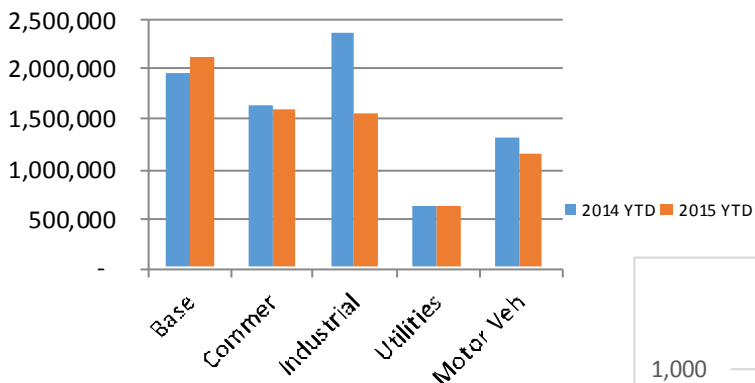


Total Sales Tax Collection Summary

Sales Taxes for October 2015

	Monthly Collections 2014	YTD Collections 2014	Monthly Collections 2015	YTD Collections 2015	Seasonal Trend for Annual Projections	Projected YTD Collections
Jan	\$717,381	\$717,381	\$751,629	\$751,629	\$539,541	\$539,541
Feb	\$687,989	\$1,405,370	\$666,950	\$1,418,579	\$561,935	\$1,101,476
Mar	\$809,410	\$2,214,780	\$824,989	\$2,243,567	\$606,435	\$1,707,911
April	\$827,625	\$3,042,405	\$704,357	\$2,947,924	\$614,587	\$2,322,498
May	\$798,678	\$3,841,083	\$617,279	\$3,565,203	\$609,584	\$2,932,082
June	\$747,881	\$4,588,964	\$665,249	\$4,230,453	\$619,792	\$3,551,874
July	\$830,305	\$5,419,269	\$642,065	\$4,872,518	\$626,683	\$4,178,557
Aug	\$763,769	\$6,183,038	\$722,735	\$5,595,253	\$636,826	\$4,815,383
Sept	\$872,584	\$7,055,622	\$771,831	\$6,367,084	\$650,750	\$5,466,133
Oct	\$795,771	\$7,851,393	\$660,575	\$7,027,659	\$632,519	\$6,098,652
Nov	\$747,779	\$8,599,172			\$592,655	\$6,691,307
Dec	\$827,898	\$9,427,071			\$667,479	\$7,358,786

Sales Tax by Major Business Group



Sales Tax Collections by Month

